

SWEDBANK P&C INSURANCE AS

Interim Report

As of 31 December 2014

Swedbank P&C Insurance AS

INTERIM REPORT OF Q4 OF 2014

Business name	Swedbank P&C Insurance AS
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Principal activity	Provision of insurance services
CEO	Margus Liigand
Auditors	AS Deloitte Audit Eesti

SIGNATURES

The Management Board has prepared this interim report of Q4 of 2014 of Swedbank P&C Insurance AS presented on pages 8–25. The interim report has been signed by members of the Management Board Margus Liigand, Ivika Torpel, Peeter Kabbun, Vaida Janušytė. This file is generated in electronic format and does not include any signatures.

Swedbank P&C Insurance AS

TABLE OF CONTENTS

LETTER OF EXPLANATION	3
IMPORTANT FINANCIAL INDICATORS	7
BALANCE SHEET	8
STATEMENT OF COMPREHENSIVE INCOME.....	9
STATEMENT OF CASH FLOWS.....	10
STATEMENT OF CHANGES IN EQUITY.....	12
NOTES TO INTERIM REPORT	13
NOTE 1. ACCOUNTING POLICIES AND PROCEDURES USED.....	13
NOTE 2. FINANCIAL INVESTMENTS.....	13
NOTE 3. REINSURANCE ASSETS	14
NOTE 4. TANGIBLE FIXED ASSETS	15
NOTE 5. LIABILITIES RELATED TO INSURANCE ACTIVITIES	17
NOTE 6. OTHER LIABILITIES	17
NOTE 7. PREMIUMS EARNED NET OF REINSURANCE	18
NOTE 8. CLAIMS INCURRED, NET OF REINSURANCE.....	19
NOTE 9. GROSS PREMIUM AND CLAIMS PAID BY PRODUCTS	20
NOTE 10. ACQUISITION COSTS NET OF REINSURANCE.....	21
NOTE 11. ADMINISTRATIVE EXPENSES	22
NOTE 12. INVESTMENT REVENUE AND EXPENSES	23
NOTE 13. RELATED PARTIES	24

Swedbank P&C Insurance AS

LETTER OF EXPLANATION TO THE INTERIM REPORT OF Q4 OF 2014

The sole shareholder of Swedbank P&C Insurance AS (hereinafter also the Company) is Swedbank AS. The share capital of the Company after fund emission in Q3 2014 is EUR 7,210,000.

The Company operates in Estonia, Latvia and Lithuania. The Company provides motor own damage insurance, motor third party liability insurance, home and apartment building insurance and travel insurance. The Company also renders financial loss and accident insurance as well as travel insurance to credit card customers of Swedbank. The products of Swedbank P&C Insurance are sold through the sales channels of Swedbank. Customers can also enter into contracts by telephone and e-mail and partially via other e-channels.

Results of Business Operations of Q4 of 2014

The financial results of the Company in Q4 were very good and improved compared to Q3. The loss ratio in Q4 was 53.4%, year before 51.5%. The loss ratio of 12 months was 54.4% (12 months 2013: 55.4%). The loss ratio improved significantly in vehicle related insurances, however increased in property insurance.

The operating expenses of the Company are still low. The expense ratio of the Company remained at very good level in the general context of the insurance market, and it decreased in comparison to 2013. It is realistic to keep expense ratio at this level or to lower it even more, since the premium volumes are growing well. The expense ratio for Q4 2014 was 13.1%, year before 16.1%. In comparison to previous year the number of employees has increased, which is the cause of increase of personnel expenses. The expense ratio for 12 months was 13.9%, year before 14.5%.

The combined ratio of Q4 was 66.5% (Q4 2013: 67.6%), technical profit EUR 4.3 million (Q4 2013: EUR 3.8 million) and net profit EUR 4.1 million (Q4 2013: EUR -8.2 million, due to income tax paid on dividend distribution). The combined ratio for 12 months was 68.3% (12 months 2013: 69.9%), technical profit EUR 15.3 million (12 months 2013: EUR 13.4 million) and net profit EUR 12.4 million (12 months 2013: EUR 1.2 million, due to income tax paid on dividend distribution).

Swedbank P&C Insurance AS

LETTER OF EXPLANATION TO THE INTERIM REPORT OF Q4 OF 2014

Sales results of Company in Estonia (in thousands of euros)

	Q4 of 2014	Proportion	12 months 2014	Proportion
Motor own damage insurance	5 000	47.6%	17 718	45.7%
Home insurance	3 134	29.8%	11 781	30.4%
Motor third party liability insurance	1 142	10.9%	4 677	12.0%
Loan payment protection insurance	687	6.5%	2 561	6.6%
Travel insurance	474	4.5%	1 738	4.5%
Apartment building insurance	65	0.6%	274	0.7%
Other	4	0.1%	27	0.1%
TOTAL	10 506	100%	38 776	100%

Sales Results of Company in Latvia (in thousands of euros)

	Q4 of 2014	Proportion	12 months 2014	Proportion
Home insurance	1 028	50.6%	3 863	50.3%
Motor own damage insurance	668	32.8%	2401	31.3%
Motor third party liability insurance	188	9.3%	801	10.4%
Travel insurance	105	5.2%	438	5.7%
Loan payment protection insurance	27	1.3%	78	1.0%
Other	16	0.8%	97	1.3%
TOTAL	2 032	100%	7 678	100%

Sales Results of Company in Lithuania (in thousands of euros)

	Q4 of 2014	Proportion	12 months 2014	Proportion
Home insurance	876	56.5%	2 903	53.5%
Motor own damage insurance	353	22.7%	1 356	25.0%
Travel insurance	200	12.9%	765	14.1%
Loan payment protection insurance	61	3.9%	173	3.2%
Other	62	4.0%	227	4.2%
TOTAL	1 552	100%	5 424	100%

Swedbank P&C Insurance AS

LETTER OF EXPLANATION TO THE INTERIM REPORT OF Q4 OF 2014

The volume of net premiums earned by the Company in Q4 was EUR 12.7 million (Q4 2013: EUR 11.7 million) and 12 months net premiums earned were EUR 48.5 million (12 months 2013: 44.5). The volume of net claims in Q4 was EUR 6.8 million (Q4 2013: EUR 6.1 million) and net claims of 12 months was EUR 26.4 million (12 months 2013: EUR 24.7 million).

Insurance premiums have increased compared to Q4 2013 14.1% (increase of 12 months insurance premiums: 13.7) . The main source of the increase of insurance premiums is still continuing active sales in home insurance, also the increase of motor own damage insurance premiums. Compared to 2013 Q4 the motor own damage insurance premiums have increased 7.6% (12 months increase of premiums: 6.1%). Motor third party liability insurance premiums have increased 2.8% compared to Q4 2013 (12 months increase of premiums: 7.0%).

Activities and events during Q4 2014

Due to new Motor Insurance Act becoming valid in Estonia, the Company adjusted it's processes and information systems. Starting from 2015 claim indemnification by own insurer becomes valid.

In Q4 IT-developments for euro transition in Lithuania were successfully completed and preparations were made to incorporate Solvency II regulation.

Assets of Company

The assets of the Company formed EUR 50.7 million as of 31. December 2014, which is EUR 2.8 million more compared to previous quarter.

The volume of financial investments formed EUR 34.9 million, which is EUR 1.4 million more than at the end of Q3 2014. The financial investments of the Company exceeded technical liabilities 1.9 times.

Number of Employees and Staff Costs

As of 31 December 2014, the Company employed 101 people – 63 in Estonia, 21 in Latvia and 17 in Lithuania. The number of employees has remained the same compared to previous quarter and increased by 14 employees compared to 31st of December 2013. Labour costs of Q4 were EUR 605.4 thousand (Q4 2013: EUR 587.6 thousand). The significant increase of number of employees and staff costs is caused by concluding an employment contract in Q1 2014 with 11 employees, who acted as the representatives of insurance agent in Swedbank Group.

Swedbank P&C Insurance AS

LETTER OF EXPLANATION TO THE INTERIM REPORT OF Q4 OF 2014

Development of Business Operations and Future Forecasts of Swedbank P&C Insurance AS

During 2015, one of the Company's primary aims is to harmonize non-life insurance offering and availability in Baltic countries.

Important role is also on increasing efficiency by aligning the ways of working and establishing common metrics across the countries in order to improve operational quality and control costs.

In relation to the preparations for implementing the Solvency II regulations, the Company has increased its organisational and technical capacity to ensure that assessment of insurance risks, risk management and the Company's activities comply with legal requirements. This task will remain the focus for the current year.

It will continue to be the main goal of the Company to maintain the level of customer satisfaction at highest degree by offering excellent services, broad insurance cover and competitive prices, whilst retaining the profitability of the Company by keeping operating expenses low

Swedbank P&C Insurance AS

IMPORTANT FINANCIAL INDICATORS

In euros	<u>2014</u>	<u>2013</u>
Gross premium	51 877 530	45 643 498
Premiums earned net of reinsurance	48 521 321	44 458 783
Claims incurred net of reinsurance	26 418 522	24 632 425
Net operating expenses	6 756 863	6 455 003
Return of insurance activities	15 345 936	13 371 355
Net profit	12 447 914	1 163 239
Net claims ratio	54.4%	55.4%
Net expense ratio	13.9%	14.5%
Combined ratio	68.3%	69.9%
Balance sheet total	50 687 080	57 178 470
Equity	31 247 142	29 858 618

$$\text{Net claims ratio} = \frac{\text{Net claims incurred}}{\text{Premiums earned net of reinsurance}}$$

$$\text{Net expense ratio} = \frac{\text{Net operating expenses}}{\text{Premiums earned net of reinsurance}}$$

$$\text{Combined ratio} = \text{Net claims ratio} + \text{net expense ratio}$$

Swedbank P&C Insurance AS

BALANCE SHEET as of 31 December 2014

	Note	31.12.2014	31.12.2013
		EUR	EUR
ASSETS			
Cash and cash equivalents		9 270 039	1 451 468
Financial investments	2	34 932 867	51 688 548
Bonds		11 029 068	6 812 323
Term deposits		23 903 799	44 876 225
Receivables related to insurance activities		3 232 281	3 225 298
Accrued income and prepaid expenses		88 375	200 568
Reinsurance assets	3	3 144 713	550 754
Receivables		1 161 893	0
Technical provisions		1 982 820	550 754
Deferred tax assets		930	3 245
Tangible assets	4	17 875	58 589
Total assets		50 687 080	57 178 470
LIABILITIES AND EQUITY			
Liabilities related to insurance activities	5	18 339 445	14 645 109
Technical provisions		16 502 451	14 362 763
Liabilities related to reinsurance		1 501 352	0
Other		335 642	282 346
Other liabilities	6	1 100 493	12 674 743
Total liabilities		19 439 938	27 319 852
Equity			
Share capital		7 210 000	3 000 020
Share premium		1	4 209 981
Legal reserve		300 002	300 002
Unrealised exchange differences		0	-3 889
Retained earnings		11 289 225	21 189 265
Net profit for current period		12 447 914	1 163 239
Total equity		31 247 142	29 858 618
Total liabilities and equity		50 687 080	57 178 470

Swedbank P&C Insurance AS

STATEMENT OF COMPREHENSIVE INCOME for 01.01.-31.12.2014

	Note	Q4 of 2014 EUR	Q4 of 2013 EUR
Premiums earned, net of reinsurance	7		
Premiums earned		13 537 566	11 901 205
Reinsurance premium		-842 902	-177 477
TOTAL		12 694 664	11 723 728
Claims incurred, net of reinsurance	8		
Claims incurred, gross		6 641 987	5 885 272
Claims handling expenses		542 608	460 214
Share of reinsurance in claims incurred		-409 799	-305 072
TOTAL		6 774 796	6 040 414
Operating expenses			
Acquisition costs, net of reinsurance	10	707 917	936 901
Administrative expenses	11	904 249	903 979
Other operating expenses		49 060	47 344
TOTAL		1 661 226	1 888 224
Return of insurance activities		4 258 642	3 795 090
Investment revenue and expenses, net	12	92 226	80 909
Other income		3 646	1 851
Other expenses		69 420	65 733
Profit before income tax		4 285 094	3 812 117
Income tax		148 712	11 976 048
Deferred corporate income tax		2 315	1 971
Net profit for the period		4 134 067	-8 165 902
Unrealised foreign exchange rates differences		0	-10 933
Total comprehensive income for the period		4 134 067	-8 176 835

Swedbank P&C Insurance AS

STATEMENT OF COMPREHENSIVE INCOME for 01.01.-31.12.2014

	Note	2014 EUR	2013 EUR
Premiums earned, net of reinsurance	7		
Premiums earned		51 390 781	45 331 888
Reinsurance premium		-2 869 460	-873 105
TOTAL		48 521 321	44 458 783
Claims incurred, net of reinsurance	8		
Claims incurred, gross		26 135 981	23 481 009
Claims handling expenses		1 992 045	1 712 186
Share of reinsurance in claims incurred		-1 709 504	-560 770
TOTAL		26 418 522	24 632 425
Operating expenses			
Acquisition costs, net of reinsurance	10	2 806 536	2 941 314
Administrative expenses	11	3 750 921	3 326 562
Other operating expenses		199 406	187 127
TOTAL		6 756 863	6 455 003
Return of insurance activities		15 345 936	13 371 355
Investment revenue and expenses, net	12	149 995	347 557
Other income		10 114	8 162
Other expenses		279 075	267 667
Profit before income tax		15 226 970	13 459 407
Income tax		2 776 741	12 294 197
Deferred corporate income tax		2 315	1 971
Net profit for the period		12 447 914	1 163 239
Unrealised foreign exchange rates differences		3 889	-46 540
Total comprehensive income for the period		12 451 803	1 116 699

Swedbank P&C Insurance AS

STATEMENT OF CASH FLOWS for 01.01.-31.12.2014

	2014	2013
	EUR	EUR
Cash flow from operating activities	1 936 188	14 726 610
Insurance premiums received	52 493 010	46 223 087
Claims, recourses and handling expenses paid	-26 002 508	-22 536 968
Settlements with reinsurers	-1 521 324	-696 762
Operating expenses paid	-23 068 784	-8 303 641
Other income and expenses	35 794	40 894
Cash flow from investing activities	16 892 817	34 357 508
Paid for tangible assets	-4 651	-23 968
Interest received	729 991	492 121
Disposal of debt fund units	0	1 378 613
Acquisition of bonds	-14 501 167	-13 876 924
Disposal of bonds	5 456 973	21 911 618
Placed in term deposits	-45 095 950	-65 002 731
Proceeds from expired term deposits	70 416 860	89 731 695
Investment expenses paid	-109 239	-252 916
Cash flow from financing activities	-11 001 984	-50 006 463
Dividends paid	-11 000 000	-50 000 000
Finance lease principal repayments	-1 530	-5 700
Interest paid	-454	-763
TOTAL CASH FLOW	7 827 021	-922 345
Cash and cash equivalents at beginning of the period	1 451 468	2 373 270
Change in cash and cash equivalents	7 827 021	-922 345
Effect of exchange rate changes	-8 450	543
Cash and cash equivalents at end of the period	9 270 039	1 451 468

Swedbank P&C Insurance AS

STATEMENT OF CHANGES IN EQUITY for 01.01 – 31.12.2014

	Share capital	Share premium	Legal reserve	Unrealised foreign exchange rates differences	Retained earnings	Total equity
	EUR	EUR	EUR	EUR	EUR	EUR
As at 31.12.2012	3 000 020	4 209 981	300 002	42 651	71 189 265	78 741 919
Net profit for the year	0	0	0	0	1 163 239	1 163 239
Dividends paid	0	0	0	0	-50 000 000	-50 000 000
Unrealised exchange differences	0	0	0	-46 540	0	-46 540
As at 31.12.2013	3 000 020	4 209 981	300 002	-3 889	22 352 504	29 858 618
Net profit for the year	0	0	0	0	12 447 914	12 447 914
Fundemission	4 209 980	-4 209 980	0	0	0	0
Dividends paid	0	0	0	0	-11 000 000	-11 000 000
Fair value adjustment of share based payment at the settlement date	0	0	0	0	-63 279	-63 279
Unrealised exchange differences	0	0	0	3 889	0	3 889
As at 31.12.2014	7 210 000	1 300 002	0	0	23 737 139	31 247 142

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 1. ACCOUNTING POLICIES AND PROCEDURES USED

The interim report of Q4 of 2014 of Swedbank P&C Insurance AS has been prepared in compliance with requirements of International Accounting Standard IAS 34 “Interim Financial Reporting” for abbreviated interim reports. This interim report makes use of the same accounting methods as the annual accounts of Swedbank P&C Insurance AS prepared for the financial year that ended on 31 December 2013. The comparative data of this interim report are figures of Q4 of 2013.

The presentation currency of Swedbank P&C Insurance AS is the euro. All of the amounts in this report have been recorded with an accuracy of one euro, unless indicated otherwise. The accounting currency of the Lithuanian branch is the Lithuanian litas. All other currencies, except the local accounting currency, are considered foreign currencies.

The preparation of the report in compliance with International Financial Reporting Standards presumes assumptions and judgments of the management having an impact on balances of reported assets and liabilities and revenue and expenses of the reporting period. The judgments and assumptions have been made in accordance with the best knowledge of the management and taking into account the factors that are considered reasonable under the given circumstances. The judgments and assumptions are consistently reviewed.

NOTE 2. FINANCIAL INVESTMENTS

The contents of the investment portfolio managed by Swedbank Investeerimisfondid AS:

	31.12.2014		31.12.2013	
	EUR	proportion	EUR	proportion
Bonds	11 029 068	30.2%	6 812 323	14.8%
Term deposits	23 903 799	65.6%	39 139 245	85.2%
Cash in investment portfolio	1 540 214	4.2%	4 723	0.0%
TOTAL	36 473 081	100.0%	45 956 291	100.0%

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 3. REINSURANCE ASSETS

	31.12.2014	31.12.2013
	EUR	EUR
Provisions	1 982 820	550 754
Reinsurer's share in provision for unearned premium	662 305	0
Reinsurer's share in provision for outstanding claims	1 320 515	550 754
Receivables	1 161 893	0
Reinsurance commission	378 507	0
Share of reinsurance in claims	716 757	0
Refundable reinsurance premium	66 629	0
TOTAL	3 144 713	550 754

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 4. TANGIBLE FIXED ASSETS

	Vehicles	Other tangible fixed assets	Total
	EUR	EUR	EUR
Residual value 31.12.2013	32 963	25 626	58 589
Depreciation during the period	-1 233	-2 745	-3 978
Fixed assets at the acquisition cost	35 018	32 938	67 956
Accumulated depreciation	-3 288	-10 057	-13 345
Residual value 31.03.2014	31 730	22 881	54 611
Disposal of fixed assets	-35 018	0	-35 018
Depreciation of disposed fixed assets	4 110	0	4 110
Fixed assets acquired	0	1 534	1 534
Depreciation during the period	-822	-2 843	-3 665
Fixed assets at the acquisition cost	0	34 472	34 472
Accumulated depreciation	0	-12 900	-12 900
Residual value 30.06.2014	0	21 572	21 572
Fixed assets acquired	0	999	999
Depreciation during the period	0	-2 929	-2 929
Fixed assets at the acquisition cost	0	35 471	35 471
Accumulated depreciation	0	-15 829	-15 829
Residual value 30.09.2014	0	19 642	19 642
Disposal of fixed assets	0	-1 871	-1 871
Depreciation of disposed fixed assets	0	844	844
Fixed assets acquired	0	2 118	2 118
Depreciation during the period	0	-2 858	-2 858
Fixed assets at the acquisition cost	0	35 718	35 718
Accumulated depreciation	0	-17 843	-17 843
Residual value 31.12.2014	0	17 875	17 875

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

	Vehicles	Other tangible fixed assets	Total
	EUR	EUR	EUR
Residual value 31.12.2012	10 257	7 268	17 525
Fixed assets acquired	0	5 949	5 949
Depreciation during the period	-1 579	-1 047	-2 626
Fixed assets at the acquisition cost	16 892	14 919	31 811
Accumulated depreciation	-8 215	-2 748	-10 963
Residual value 31.03.2013	8 677	12 171	20 848
Fixed assets acquired	0	575	575
Depreciation during the period	-1 578	-1 260	-2 838
Fixed assets at the acquisition cost	16 892	15 494	32 386
Accumulated depreciation	-9 793	-4 008	-13 801
Residual value 30.06.2013	7 099	11 486	18 585
Fixed assets acquired	35 018	2 722	37 740
Disposal of fixed assets	-16 892	0	-16 892
Depreciation of disposed fixed assets	10 754	0	10 754
Depreciation during the period	-1 783	-1 367	-3 150
Fixed assets at the acquisition cost	35 018	18 216	53 234
Accumulated depreciation	-822	-5 375	-6 197
Residual value 30.09.2013	34 196	12 841	47 037
Fixed assets acquired	0	14 722	14 722
Depreciation during the period	-1 233	-1 937	-3 170
Fixed assets at the acquisition cost	35 018	32 938	67 956
Accumulated depreciation	-2 055	-7 312	-9 367
Residual value 31.12.2013	32 963	25 626	58 589

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 5. LIABILITIES RELATED TO INSURANCE ACTIVITIES

	31.12.2014	31.12.2013
	EUR	EUR
Technical provisions	16 502 451	14 362 763
Provision for unearned premium	4 819 017	4 332 267
Provision for outstanding claims	11 621 611	9 997 880
Unexpired risk reserve	61 823	32 616
Liabilities related to reinsurance	1 501 352	0
Reinsurance premium	1 430 089	0
Reinsurance share in recoveries	53 609	0
Refundable commissions	17 654	0
Other liabilities	335 642	282 346
Policyholders	31 938	24 352
Other	303 704	257 994
TOTAL	18 339 445	14 645 109

NOTE 6. OTHER LIABILITIES

	31.12.2014	31.12.2013
	EUR	EUR
Finance lease payable (see Note 13)	0	32 760
Accounts payable	26 438	73 478
Accrued expenses	1 027 355	12 523 364
Other liabilities	46 700	45 141
TOTAL	1 100 493	12 674 743

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 7. PREMIUMS EARNED NET OF REINSURANCE

	Q4 of 2014	Q4 of 2013
	EUR	EUR
Gross premium (see Note 9)	14 089 792	12 348 702
Change in provisions for unearned premium	-552 226	-447 497
Premiums earned	13 537 566	11 901 205
Reinsurance premium	-838 475	-177 477
Reinsurance share in change of provisions for unearned premium	-4 427	0
Reinsurance premium	-842 902	-177 477
TOTAL	12 694 664	11 723 728

	2014	2013
	EUR	EUR
Gross premium (see Note 9)	51 877 530	45 643 498
Change in provisions for unearned premium	-486 749	-311 610
Premiums earned	51 390 781	45 331 888
Reinsurance premium	-3 531 765	-873 105
Reinsurance share in change of provisions for unearned premium	662 305	0
Reinsurance premium	-2 869 460	-873 105
TOTAL	48 521 321	44 458 783

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 8. CLAIMS INCURRED, NET OF REINSURANCE

	Q4 of 2014	Q4 of 2013
Claims incurred, gross amount	6 641 987	5 885 272
Claims paid (see Note 9)	7 396 717	5 980 792
Change in the claims provision	-217 673	412 332
Amounts recovered from salvage and recourses	-537 057	-507 852
Claims handling expenses	542 608	460 214
Direct claims handling expenses	303 584	215 755
Indirect claims handling expenses	239 024	244 459
Staff costs	196 175	186 573
Depreciation of fixed assets	965	453
Other	41 884	57 433
Reinsurers` share of claims incurred	-409 799	-305 072
Reinsurers` share in claims paid	-367 187	-301
Reinsurers` share in change of claims provisions	-42 612	-304 771
TOTAL	6 774 796	6 040 414

	2014	2013
Claims incurred, gross amount	26 135 981	23 481 009
Claims paid (see Note 9)	26 520 356	23 010 724
Change in the claims provision	1 652 938	2 160 441
Amounts recovered from salvage and recourses	-2 037 313	-1 690 156
Claims handling expenses	1 992 045	1 712 186
Direct claims handling expenses	987 742	831 731
Indirect claims handling expenses	1 004 303	880 455
Staff costs	734 149	673 316
Depreciation of fixed assets	3 694	955
Other	266 460	206 184
Reinsurers` share of claims incurred	-1 709 504	-560 770
Reinsurers` share in claims paid	-939 744	-33 302
Reinsurers` share in change of claims provisions	-769 760	-527 468
TOTAL	26 418 522	24 632 425

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 9. GROSS PREMIUM AND CLAIMS PAID BY PRODUCTS

	Gross premium	Claims paid
Q4 of 2014	EUR	EUR
Motor own damage insurance	6 020 951	3 756 326
Home insurance	5 037 718	2 161 090
Motor third party liability insurance	1 329 833	888 923
Travel insurance	778 595	451 633
Loan payment protection insurance	774 941	125 624
Apartment building insurance	64 929	6 359
Other	82 825	6 762
TOTAL	14 089 792	7 396 717

Q4 of 2013		
Motor own damage insurance	5 597 570	3 378 987
Home insurance	4 056 226	1 234 084
Motor third party liability insurance	1 294 004	885 790
Travel insurance	653 556	301 596
Loan payment protection insurance	610 277	59 578
Apartment building insurance	58 240	117 171
Other	78 829	3 586
TOTAL	12 348 702	5 980 792

	Gross premium	Claims paid
2014	EUR	EUR
Motor own damage insurance	21 475 090	14 601 220
Home insurance	18 547 363	6 202 292
Motor third party liability insurance	5 477 685	3 248 940
Travel insurance	2 941 045	1 909 379
Loan payment protection insurance	2 812 236	387 313
Apartment building insurance	273 837	147 971
Other	350 274	23 241
TOTAL	51 877 530	26 520 356

2013		
Motor own damage insurance	20 246 936	13 284 693
Home insurance	14 997 068	4 562 157
Motor third party liability insurance	5 117 999	3 073 186
Travel insurance	2 463 800	1 654 452
Loan payment protection insurance	2 291 375	264 444
Apartment building insurance	244 541	156 688
Other	281 779	15 104

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

TOTAL	45 643 498	23 010 724
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NOTE 10. ACQUISITION COSTS NET OF REINSURANCE

	Q4 of 2014	Q4 of 2013
	EUR	EUR
Outsourced services	612 084	648 553
Staff costs	80 686	114 324
Other operating expenses	192 013	173 698
Depreciation and impairment on fixed assets	311	326
Reinsurance commission	-176 004	0
Change of accrued reinsurance commissions	-1 173	0
TOTAL	707 917	936 901

	2014	2013
	EUR	EUR
Outsourced services	2 249 189	2 138 763
Staff costs	417 738	353 390
Other operating expenses	693 553	555 760
Depreciation and impairment on fixed assets	1 783	847
Reinsurance commission	-731 238	-107 446
Change of accrued reinsurance commissions	175 511	0
TOTAL	2 806 536	2 941 314

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 11. ADMINISTRATIVE EXPENSES

	Q4 of 2014	Q4 of 2013
	EUR	EUR
Staff costs	328 545	286 668
Other operating expenses	460 239	537 864
Depreciation and impairment on fixed assets	1 583	2 391
Outsourced services	113 882	77 056
TOTAL	904 249	903 979

	2014	2013
	EUR	EUR
Staff costs	1 237 302	1 092 000
Other operating expenses	2 000 727	1 667 336
Depreciation and impairment on fixed assets	7 953	9 982
Outsourced services	504 939	557 244
TOTAL	3 750 921	3 326 562

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 12. INVESTMENT REVENUE AND EXPENSES

	Q4 of 2014	Q4 of 2013
	EUR	EUR
Interest income	65 186	251 769
Change in value of financial assets at fair value with changes through income statement	48 642	-25 207
Losses from financial investments	0	-83 601
Realised gains/losses from changes in currency rates	-615	399
Other investment management expenses	-20 987	-62 451
TOTAL	92 226	80 909

	2014	2013
	EUR	EUR
Interest income	382 010	861 738
Change in value of financial assets at fair value with changes through income statement	77 089	-182 186
Losses from financial investments	-207 580	-78 644
Realised gains/losses from changes in currency rates	-3 788	-1 267
Other investment management expenses	-97 736	-252 084
TOTAL	149 995	347 557

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

NOTE 13. RELATED PARTIES

Transactions with related parties are transactions with the parent company and other Group companies, members of the supervisory board and management board, persons close to them and companies in which they have a considerable holding. The parent company of the Company is Swedbank AS, which holds 100% of the voting rights. The parent company of the Swedbank Group is Swedbank AB (publ). Sweden.

The Company purchases a significant amount of services from Swedbank Group companies. Transactions and balances with related parties have been reported as follows:

	Swedbank AS	Other Group companies	TOTAL
	EUR	EUR	EUR
Receivables and liabilities as of 31.12.2014			
Cash and deposits	24 212 426	3 593 563	27 805 989
Receivables from insurance activities	112 593	105 511	218 104
Accrued interest	54 591	1 817	56 408
TOTAL	24 379 610	3 700 891	28 080 501
Other liabilities	0	6 250	6 250
TOTAL	0	6 250	6 250
Receivables and liabilities as of 31.12.2013			
Cash and deposits	26 263 113	6 375 215	32 638 328
Receivables from insurance activities	87 132	96 548	183 680
Accrued interest	150 864	15 120	165 984
Other assets	70 608	22 058	92 666
TOTAL	26 571 717	6 508 941	33 080 658
Finance lease payable	0	32 760	32 760
Other liabilities	0	50 927	50 927
TOTAL	0	83 687	83 687

Swedbank P&C Insurance AS

NOTES TO INTERIM REPORT OF Q4 OF 2014

	Swedbank AS	Other Group companies	TOTAL
	EUR	EUR	EUR
Revenue and expenses			
Q4 of 2014			
Intermediary fee	-352 413	-280 076	-632 489
Revenue from insurance premium	321 420	466 425	787 845
Interest revenue	24 845	903	25 748
Expenses related to investments	-2 512	-14 516	-17 028
Other expenses	-236 059	26 528	-209 531
Other revenue	0	1 532	1 532
Revenue and expenses			
Q4 of 2013			
Intermediary fee	-302 729	-332 085	-634 814
Revenue from insurance premium	256 995	501 595	758 590
Interest revenue	53 195	8 562	61 757
Expenses related to investments	-3 803	-47 961	-51 764
Other expenses	-219 202	-192 535	-411 737
Other revenue	0	1 656	1 656
Revenue and expenses			
2014			
Intermediary fee	-1 268 739	-938 815	-2 207 554
Revenue from insurance premium	1 156 627	1 912 472	3 069 099
Interest revenue	62 159	15 032	77 191
Expenses related to investments	-8 831	-71 306	-80 137
Other expenses	-1 006 497	-883 931	-1 890 428
Other revenue	0	6 156	6 156
Revenue and expenses			
2013			
Intermediary fee	-1 092 497	-929 813	-2 022 310
Revenue from insurance premium	878 459	2 026 926	2 905 385
Interest revenue	260 354	52 228	312 582
Expenses related to investments	-15 980	-193 057	-209 037
Other expenses	-868 858	-756 045	-1 624 903
Other revenue	0	6 650	6 650
